

Press release

09 April 2013

German sales under new management

Sebastian Dombos is the new Sales Director Germany at Sumitomo (SHI) Demag

From April 2013, Dipl.-Ing. (FH) Sebastian Dombos will be taking over overall responsibility for sales in Germany at Sumitomo (SHI) Demag Plastics Machinery GmbH, Schwaig. Previously, the 35 year-old was the Sales Director for the southern Germany region.

Sebastian Dombos studied mechanical engineering at Nuremberg University of Applied Sciences as well as business engineering at Kaiserslautern University of Applied Sciences, focusing on sales and marketing. He has worked for Sumitomo (SHI) Demag for 10 years. After several posts in international and national sales, over recent years he successfully managed the sales bureau as a Sales Director for southern Germany.

In his new post, Sebastian Dombos will be coordinating the activities of the South and North regional sales centres as well as the corresponding in-house service. His team of more than 20 colleagues looks after customers all over Germany as well as a few globally active companies abroad.

Sumitomo (SHI) Demag Plastics Machinery GmbH

Sumitomo (SHI) Demag has consistently shaped the plastics industry from its inception. As a specialist for injection moulding machines for polymer processing, Sumitomo (SHI) Demag and its Japanese parent company are among the leading companies in this sector globally. The Japanese-German company was formed in the spring of 2008 by merging the injection moulding activities of Sumitomo Heavy Industries (SHI) and those of Demag Plastics Group.

The global development and production network of Sumitomo Heavy Industries and Sumitomo (SHI) Demag consists of four plants in Japan, Germany and China with more than 3,000 employees. The product portfolio encompasses all-electric, hydraulic and hybrid injection moulding machines with clamping forces of between 180 and 20,000 kN. With over 100,000 machines installed, Sumitomo (SHI) Demag is present in all important markets throughout the world.

With more than 5,000 machines sold each year, the Plastics Machinery Business of Sumitomo Heavy Industries counts as one of the largest Global manufacturer of injection moulding machines.

The main Sumitomo plant in Chiba produces machines with low and medium clamping forces. Around 95 % of all machines supplied by Japan have an all-electric drive.

The main Demag facility in Schwaig/Germany focuses on the hydraulic Systec and the hybrid high performance, high-speed EI-Exis machines. Recognising the increasing importance of electric drive

technology for injection moulding machines, Sumitomo (SHI) Demag has expanded the factory in Wiehe/Germany into an international centre of competence for electric machines. Thanks to the new production capacities, Wiehe now supplies all electric injection moulding machines worldwide with its IntElect series with clamping forces up to 4,500 kN and also the hydraulic Systec series with clamping forces of up to 1,200 kN.

Sumitomo (SHI) Demag continues to operate the former Demag plant in Ningbo/China which has been active since 1998. Since 2007 the subsidiary located there, Demag Plastics Machinery (Ningbo) Co., Ltd, had its own, newly built plant and after reaching full capacity, moved to a larger factory with a production area of 11,000 sqm. Injection moulding machines from the Systec C product line with clamping forces of between 500 and 10,000 kN are produced here for Asian markets.

In addition to injection moulding machines, Sumitomo (SHI) Demag offers customised and standardised systems for the automated handling of moulded parts, technical solutions for special applications in process engineering, tailor-made service concepts and various forms of financing for investments in injection moulding machines.

With its seamless sales and service network of subsidiaries and representations, Sumitomo (SHI) Demag is present in all major industrial markets.

www.sumitomo-shi-demag.eu

Contact

Stefanie Lauterbach, Marketing
Sumitomo (SHI) Demag Plastics Machinery GmbH
Tel. +49 911 5061-2915
Fax +49 911 5061-750
E-mail: Stefanie.Lauterbach@dpg.com

<Sebastian_Dombos>



Dipl.-Ing. (FH) Sebastian Dombos, the new Sales Director at the injection moulding machine manufacturer, Sumitomo (SHI) Demag

Photo: Sumitomo (SHI) Demag