

Injection moulding system solution from a single supplier

Sumitomo (SHI) Demag to choose the Piovan Group as an advanced partner

Milano, May 30, 2018 – In future, Sumitomo (SHI) Demag will be working closer with the Piovan Group and its brands. The German-Japanese moulding machinery manufacturer has chosen the Italian specialist for downstream technology. Together they aim to develop and sale joint system solutions.

As part of this decision, Sumitomo (SHI) Demag will offer a variety of Piovan downstream solutions from all product ranges. This way, sales outlets and representations will be able to provide machines and downstream equipment from one source. In addition to this, both partners will join forces in their efforts to accommodate strategically important target segments such as the packaging industry, particularly injection moulding applications such as thin-wall products and closures.

The relevant equipment was selected from Piovan's general portfolio and adapted to suit the Sumitomo (SHI) Demag machine series. Launched in 2017, the cooperation will initially cater to European markets and will then be gradually stepped up to accommodate other global regions.

Both partners have been present in important global markets with their own sales and service structures. "The Piovan Group is the perfect partner because they offer a complete portfolio of downstream technology with a very high quality and performance level and a real global network," Gerd Liebig, CEO at Sumitomo (SHI) Demag points out. "With their core competencies, both manufacturers can support each other," Filippo Zuppichin, Group Managing Director at Piovan adds, "because their requirements in terms of technology, quality and performance are as identical as their strict focus on their customers."

In addition to Piovan downstream technology and Aquatech cooling systems, Sumitomo (SHI) Demag will take on board the equipment at the European technical centres, as this allows them to offer customers the complete portfolio if required. At Chinaplas in Shanghai and at the NPE in Orlando, USA several Sumitomo (SHI) Demag exhibits were already running with Piovan downstream equipment, which was selected to suit the relevant applications' requirements. At Plast Milan, Piovan technology will be running on Sumitomo (SHI) Demag exhibits.

Despite their close cooperation, both companies will continue as independent suppliers catering to different markets. The Piovan Group with their brands such as Aquatech for cooling systems will keep on providing equipment and services to other injection moulding machine manufacturers.

Illustrations



<IntElectS_Piovan.jpg>

At Plast Milan, Piovan technology will be running on Sumitomo (SHI) Demag exhibits

Sumitomo (SHI) Demag Plastics Machinery GmbH

Sumitomo (SHI) Demag has shaped the development of the plastics industry from its very beginning. As a specialist for injection moulding machines for plastics processing, Sumitomo (SHI) Demag and its Japanese parent company are leading the industry.

The global development and production network of Sumitomo Heavy Industries and Sumitomo (SHI) Demag is comprised of four facilities in Japan, Germany and China with more than 3,000 employees. The product portfolio includes all-electric, hydraulic and hybrid injection moulding machines with clamping forces of between 180 and 15.000 kN. With more than 115,000 installed machines, Sumitomo (SHI) Demag is present in important global markets.

At Sumitomo's headquarters in Chiba, Japan, the company manufactures machines with clamping forces in the small to medium range. Nearly 95 % of all delivered machines are equipped with an all-electric drive concept. More than 5,000 machines sold per year make Sumitomo Heavy Industries and its plastics machinery division one of the largest manufacturers of injection moulding machines in the world.

Sumitomo (SHI) Demag's German facilities in Schwaig and Wiehe produce the System Servo range with hybrid drive as well as the EI-Exis SP and System SP range of high-speed, high-performance machines. The all-electric IntElect range for international customers is also being produced in Germany.

As early as 1998, Sumitomo (SHI) Demag set up its first production site in Ningbo/China. In 2015, the Chinese subsidiary Demag Plastics Machinery (Ningbo) Co., Ltd. installed a new facility with a 13,000 m² floor space. It is earmarked for the production of the Systec C range with clamping forces of between 500 and 10,000 kN for the Asian market.

In addition to injection moulding machines, Sumitomo (SHI) Demag offers customised and standardised systems for the part handling automation, technical and process solutions for special applications, tailored services and service concepts as well as a range of financial options to support investment in injection moulding machines.

With its comprehensive sales and service network of subsidiaries and agencies, Sumitomo (SHI) Demag is present in all major markets.

The Piovan Group in brief

Piovan, headquartered in Santa Maria di Sala, Venice, is founded in 1934 as a mechanical engineering company; in 1964 enters the plastics industry, specialising in material handling technologies and subsequently in mould temperature control and industrial cooling.

Nowadays, with seven production facilities located in Italy, Germany, Brazil, China and USA, 26 subsidiaries, representatives for more than 70 countries and a workforce of 998, the group has consolidated its worldwide leadership in the supply of ancillary equipment, engineered solutions and services.

Brands of the Piovan Group are:

- Piovan - material handling, size reduction, supervision software
- Una-Dyn - material handling, supervision software
- Fdm – engineering solutions for extrusion applications
- Aquatech – solutions for industrial cooling and temperature control
- Penta – engineering solutions for powder treatment and food ingredients management
- Progema - design of automation and industrial process control systems
- Energys - projects and services for energy efficiency

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